

Executive Brief:
Chief of Development
Equimundo

About Equimundo

Equimundo, an international non-governmental organization (NGO) that promotes gender equality and prevents violence, seeks a senior voice in the gender space to take the role of Chief of Development.

Equimundo received a substantial investment from Pivotal Ventures in 2025, which has allowed it to grow in visibility and impact and build additional, larger grants. The Chief of Development will join the team and lead development during a period of important growth and impact as Equimundo embraces this new phase.

Reporting to the CEO, this position leads Equimundo's business development team, acting as a strategic member of the leadership team and playing a pivotal role in leveraging Equimundo's recent growth to create even more impact in the gender equality space.

Equimundo is a global leader in promoting gender equality and preventing violence by engaging men and boys in partnership with women and girls and individuals of all gender identities. Working with men and boys to transform harmful gender norms and unequal power dynamics is critical to achieving gender equality. With partners in more than 55 countries, Equimundo's work – including high-impact research, evidence-based programs, and targeted advocacy efforts – seeks to create a nonviolent, caring, and gender-equitable future for all.

For more information, visit www.equimundo.org.



Role Purpose

The Chief of Development is part of Equimundo's executive leadership, providing high-level strategic direction, participating in key decision-making, and connecting advocacy, programs, and research to funding opportunities. Given Equimundo's growth in scope and visibility over the past few years, this new position will help strategically guide and build Equimundo alongside the CEO and Deputy CEO as a senior leader of our external-facing strategy.

The Chief of Development will lead Equimundo's fundraising team and steer business development at the executive level. The person will join Equimundo at an exciting moment of growth. With major support from Pivotal Ventures, Minderoo, and others, Equimundo has doubled its budget in the past 2 years and is poised to sustain its impactful, growing global work. This hire comes at an opportune time for a driven, connected, and networked individual who is passionate about caring manhood.



Major Duties and Responsibilities

Primary Responsibilities

- Leads overall external relationships in partnership with the CEO.
- Develops all fundraising and partnership efforts and supervises the business development team.
- Oversees the Business Development team, including the Associate Director of Business Development.
- Liaises with Deputy CEO and Vice President of Finance and Operations for overall budget planning, development, and organizational strategy.

Direct Duties

- Strategic development, planning, and leading implementation for all fundraising operations.
 - Donor prospecting and stewardship.
 - Representing Equimundo in fundraising and other fora.
 - Oversee the development and maintenance of Equimundo's brand identity and messaging.
 - Advise leadership on fundraising and communication trends, issues, and strategies tied to fundraising.
 - Manage and mentor the Business Development team, providing guidance and support for professional development.
 - Foster a collaborative environment that encourages creativity and innovation across the organization.
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Profile

- Master's degree in a related field or a bachelor's degree and equivalent work experience.
- 7-10 years supervising donor or fundraising efforts, including successful funding partnerships with a diverse set of actors.
- Organizational leadership and high-level strategy.
- Strong writing and narrative skills with a focus on fundraising, communications, and partnerships.
- Exceptional team leadership skills and cross-team coordination.
- Experience with Institutional fundraising (corporations and foundations).
- Experience with major gifts and high-net-worth individuals is desirable.
- Understanding of the current nonprofit fundraising landscape and trends.
- Affinity and experience in gender equality, social justice and/or work with men and boys, and healthy masculinity.



Terms of Appointment

Appointment

This is a full-time, non-exempt, appointment based in Washington, DC, or another major US city (New York, Los Angeles, San Francisco/Bay Area, or Chicago), or in the United Kingdom.

Up to 30% travel required and travel to Washington, DC if not based in the DC area.

Equal Employment Opportunity Statement

We encourage you to apply if you're passionate about our work and believe you have the skills to contribute and lead in this role even if you do not tick all the boxes mentioned under the requirements.

Equimundo is committed to creating and maintaining a diverse and inclusive work environment for all employees, ensuring a workplace free from discrimination and harassment. All qualified applicants will receive consideration for employment without regard to age, race, color, religion, creed, national origin including ancestry, ethnicity, sex including pregnancy, gender, gender identity, gender expression, transgender status, disability, alienage or citizenship status, military status, including past, current, or prospective service in the uniformed services, genetic information, predisposing genetic characteristics, marital status, domestic violence victim status, familial status, actual or perceived sexual orientation.

We are an equal opportunity employer, and we strongly encourage Black, Indigenous, people of color, women, people with previous felony convictions, members of the LGBTQIA+ community, and others who identify with underrepresented groups to apply.

Role Location

USA/UK



How to Apply & Key Steps in the Process*

*SRI Executive is exclusively retained by **Equimundo** to undertake this assignment.*

- If you wish to be considered for this position, please forward a copy of your CV in Microsoft Word format, along with any relevant documentation, as soon as possible and no later than **01 October 2026** to Equimundo-COD@sri-executive.com.
- All information will be treated in the strictest confidence. Applications will be reviewed as they are received and we will revert to you as soon as possible if you move forward.
- During the recruitment process, should you demonstrate sufficient relevant experience, SRI Executive will require your cooperation in completing a Competency Profile. You will also be required to participate in digital screening discussions with the SRI Executive team to ensure there is a clear understanding of the Terms of Reference and to ascertain if there is the appropriate “fit” (technical and behavioural) for you and Equimundo.
- Based on the screening discussions, SRI Executive will provide a shortlist of recommended candidates to Equimundo for further review. Suitable candidates to take forward for first round interview will then be selected by the hiring committee. SRI Executive will contact suitable candidates and arrange interviews.
- First-round interviews will be conducted by video-conference. Based on the outcome of first round interview, successful candidates will be invited to participate in a second-round meetings with the Equimundo.
- Please be aware that this appointment will require that you provide us with contact information of three people who are willing to act as a referee, including former direct reports. We will not contact these individuals without your expressed permission.





- After you meet with Equipundo, we will advise you of their decision and provide feedback. At the selection stage, should you be the preferred final candidate, our client will likely extend to you a letter of intention to offer and that the offer will be subject to a reference from your current employer.

**Please note that this process may be subject to some change.*

About SRI Executive

SRI Executive is an Executive Search and Consulting firm specialising in International Development, Global Health, Sustainability, Development Finance and Education sectors. We have partnered with more than 300 organisations to place and support exceptional leaders and develop future-ready strategies that lead to impact.

We bring in-depth expertise, an exclusive network and tailored approach to our service so that in Executive Search, organisations are introduced to leaders who have the balance of behavioural and technical skills to succeed in shaping a better world. In Strategy, our teams are purpose-built with globally respected thematic experts who co-create a roadmap to achieve meaningful global change.

In enhancing the capability, capacity and resilience of mission-driven organisations around the world, we know it comes down to people.



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Empowering lasting impact

We work with the world's leading development organisations. We find, assess and position their leaders. We build the capacity and resilience of their people, teams and operations. We enhance their strategies, governance and effectiveness.

We're trusted for our technical expertise and sector insight, our collaborative approach, and our diverse, talented, innovative and dedicated consultants. We're known for our unparalleled global network of expert advisors, partners and outstanding, hard-to-find candidates.

For nearly three decades we've served over 300 clients across more than 70 countries. We help organisations maximise their impact and lead lasting change

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